



Buccaneer Region Board of Directors Meeting April 6, 2020—Go-To-Meeting

LAST EDIT 4/13/20

Present with GTM: Don Johnson, Harvey Lewis, Bill Dennis, Bob Horansky, Arved Grass, Larry Morgan, Mark Eversoll, Tom Thompson, Michele Eversoll, Jack Abbott, Nona Heinzen

Call to order: 7:00 pm, Don Johnson

Larry asked that we remember Larry Gilbert, who worked at RRR. Larry passed on March 14, 2020 in Savannah, GA. Please keep him and his family in our prayers.

JACKSONVILLE SOLO- Tom Neubeck

Tom stated that Jax solo had a non-eventful March. He then gave bank balances. Then he recapped their events: Their event at Amelia Island brought out a record number of novice (29)! But then COVID-19 hit!

They have rescheduled their next event that was scheduled at the FIRM for April 19, 2020 for June 28, 2020. Hopefully, things will be much better by then!

The next event following the one rescheduled is tentatively scheduled for May 17, 2020 at Amelia Island. He has been in contact with the Airport manager and it has not been cancelled as of yet. They have been taking this time to do some much needed maintenance and cleaning on the event trailer and tow vehicle.

Don thanked him for all he does!

SAVANNAH SOLO-Kenny Lee

Kenny stated that since the last BOD meeting, they had their event #3. He had anticipated 65 drivers, but all 99 drivers showed up. They netted what was to be their highest on record! He then gave bank balances and gave an accounting of expenditures.

Their next event is unknown since they cannot make any decisions for the foreseeable future. They cancelled Event #4 due to the current events.

Don thanked him for all he does!

TRACK MANAGER REPORT- Jack Abbott

Jack stated that March started off strong until the Coronavirus hit on 3/19/2020. Since then, he's been concentrating on booking Test and Tunes with no more than 5-6 cars—all separated. They have booked the Fire and EMS in the hopes of being able to book the Tests and cancelling the workers if he is unable to book.

Obviously, everyone is hurting from the "Shelter-in-Place" order. Our corner workers and gate attendants are not working because with small tests they aren't needed. Fortunately, several of the Porsche groups that frequent RRR got together and took donations for them. We, as well as the workers, are very thankful!

Jack then gave the checking account balances. In light of the current situation, the transfers to the paving fund have been suspended until further notice. He said they are working up the figures as if they would be transferring so that if we decide to pick the transfers back up, we will know the amounts. Jack asked if everyone was agreeable to that And no one opposed. Harvey called for a motion to pause the transfers. Larry seconded the motion. All answered "Aye". Motion carries.

Jack said he has a Customer from Montgomery, NY that is interested in re-locating to a trackside facility. Jack will speak more on this subject when we get to New Business.

Jack asked if there were any questions on Old Business. There were none. DJ thanked him for all he does!

TREASURER'S REPORT- Michele Eversoll

Michele started with the Balance sheet review with comparison to the same time last year. Next she went over the Profit and Loss with comparison to Jan- March 2019. Then she presented a spreadsheet comparing the events' Income to Expenses with Net/Driver so that everyone can see the outcomes of each event.

Michele had a question about the Money Market account interest amount of \$9.94. She made some recommendations for us to move some of the Money Market money to other banks. She has concerns about the FDIC coverage for the amount of money in the account. Don said he'd definitely be interested in Michele obtaining information. Michele said she'd be glad to look into and get back with the Board.

Don thanked Michele for a great job!

RACE CHAIR REPORT- Bill Dennis IN COMBINATION WITH SOME OF **CONTINUING BUSINESS**-Don Johnson

Bill began by recognizing Nona and Michele for the outstanding jobs that they do. They are a real benefit to our organization! He then referenced the 3/23/20 BOD meeting minutes where there was discussion about the Summer Haze. He stated that the minutes stand correct so that there is no need to go back over anything. He stated that where he was at in the process for the Summer Haze was in getting the application for the Sanction in. He said that the Race Chair puts together the packet, gets the approval from the Chief Steward and sends it to the area approver—Robert Mays for our area. Then Robert Mays will forward the application to Topeka for a sanction number. We cannot advertise until we have a sanction number. After we receive the sanction number, we can put it out on MotorSports.reg.

He said that there are still several mid and high-profile positions to be filled. If anyone knows of an interested party, please have them contact either Don or Bill for recruitment. He asked if Tom and Kenny were still on the call and each replied that they were.

Bill said he was floating a concept to have in conjunction with the test run groups on Friday, a track event run group that will allow our solo members to bring their solo cars and run on the track. It's just an idea at this point. He then explained the difference between a Track Event and Open Track Event. A Track Event is an SCCA Event with the same demands of a race—it is sanctioned, has insurance coverage, etc. With that, it is more restrictive and demanding than an Open Track Event. An Open Track Event has no SCCA liability. It is simply an agreement between Roebing Road Raceway and the customer. It has no SCCA support.

A Track Event is not a competition. It's just a fun run where it brings the solo members and road race people together for a single experience. He said that Solo has a natural progression for those solo members that want to race to road racing. It would allow solo people to come to their very own track and run at a deeply discounted on Friday. If that solo guy wants to hang around and work on Sat and/or Sunday, we can offer them a discount on their entry fee. Again, just an idea at this point. He is not sure which Event type they will offer yet- an Open Track Event or Track Event.

Bill then turned it back over to Don. Don thanked Bill. Don said that RRR had tried several Track Nights in America but it wasn't received well by the neighbors. He said he thought the weekend idea would work much better.

Don said that on the worker front, he had been speaking with Jenny Paradis from the Atlanta Region (who has a National License). He said that although he hasn't got a commitment yet, he believes that she's on board with doing the Timing and Scoring for the Summer Haze. Arved has worked a little with David Williams in the past but is not licensed nationally so cannot work the Summer Haze. Don also knows of another interested person from the Autocross group, Dan Dodson. Bob offered to provide transportation from and to Atlanta for Jenny Paradis if she agrees. Don thanked him and said that she would probably be staying with he and Laura so getting back and forth to the track during the weekend would be handled.

He has also spoken with Betsy Speed (who has a National License) about being the registrar for the Summer Haze and Drivers School and she has agreed. Laura Johnson, Don's wife, will also be assisting Betsy in order to learn the job.

Michele then asked where the Timing and Scoring Equipment was. Don replied that he had received an email from Sherrie that she would be shipping all of the equipment to the track so that a signature could be obtained that it was received.

Bob then asked who had the original CDs for the software. Arved said he thought David had them but that we would need to purchase new licenses.

Bill wanted to recognize Bob and Nancy DeLoach for all of their previous years' service. He said he had spoken with Nancy and that she will not be able to be the Start for Summer Haze. He stated that they have a candidate for Start for the Summer Haze but no commitment. He said to please contact Himself or Don if anyone has any suggestions for candidates for mid or high-level positions.

Don concluded this section by stating that we may have volunteers but we still need to use the Nationally Licensed people for the Summer Haze. He said Larry has worked hard to get F&C coverage.

OTHER CONTINUING BUSINESS- Track Re-paving plans

Don began by stating the scope of the original track re-paving plans were estimated to cost \$1.2 million. After our previous Board meeting, we asked Preferred Materials to come back out and reprice the job for a part of the original bid. That bid came back at \$ 846,251.00 which includes the chicane (chicane is item #100 on the bid). What is NOT included in this bid is the Rumble strips and any sink hole repairs.

Don stated that the second part of this is that the Coronavirus has changed our timeline for the project. He then asked for any questions or comments. Larry asked if we were going to have to borrow money for this project? Don went over the SEDIV agreement to loan us \$100,000 for 5 years at 0% interest. He said that the expectation was that we would borrow the money in the same year that the work was done so for tax reasons. The last discussion was that we would reduce the scope of the job so that we wouldn't need to obtain a commercial loan.

Bob then spoke up and said that he thinks we need to look at our financial priorities and put the re-paving project on the back burner with the way things are now. We need to concentrate/prioritize our Track personnel/payroll.

Don said that he agreed. Bill followed up on Bob's point by saying that this bid was surely crafted before COVID-19 so 6 months from now, they might come down on the price. Bob said that might be true but for now all we have are the current numbers. Don said we might still be able to look at it if the conditions change soon. Don asked Jack how much notice we would need to give and Jack replied that we could notify them in November 2020 and be able to re-pave in May 2021. Arved asked if those dates would put Jim Stark in jeopardy and Don replied that it would not because Jim Stark is in April.

Larry then asked about Payroll for the track employees. Is the Paycheck Protection Program (PPP) something that we might want to do? Nona said that she had averaged the payroll for Dec, Jan, Feb and March to get an idea of how much the payroll is on a monthly basis going forward if we were not able to book any Test and Tunes. Michele pointed out that for the PPP the average is the 2019 Gross Payroll. Harvey said it was a no-brainer for him—if we stick to just payroll, there won't be any repayment. Don asked Michele if our Money Market account would be an impediment to being approved for the PPP. Michele replied No. Larry motioned that we direct Jack and Michele to work with Brad Lucas with applying for a PPP loan under the CARES act. Harvey seconded. Everyone voted "aye"—motion carried.

NEW BUSINESS:

Jack spoke about a customer, Phil Picard, of Momentum Motorsports out of Montgomery, NY who wants to relocate his business to Roebing Road Raceway. Jack explained that Phil is short on time to make the move so he needs an answer fairly soon. Phil is interested in buying about an acre of land from RRR around Turn 9. With his shop being close, he could provide welding service for racers, tire balancing equipment, etc. He also would like to create an accredited SCCA driver's school with cars which would also open doors for corporations that want to rent the track with cars furnished.

There was some discussion about a little bit of everything. Bob then said: The question is do we want to sell an acre of our property? Bill asked Jack if he saw this guy as a long-term customer. Jack replied yes. Bill said he saw it as a great opportunity for the track. Mark asked if that track piece has road access already? What is the cost to survey the property? Don replied that he thought the cost to survey and close would be between \$1000-1500. Mark said that

subdividing a tract was much more detailed and expensive than surveying and recording. Leasing the property is preferable to the Sale of the property. A short term is better.

Arved motioned that we have Jack research it. Bob seconded the motion. A vote was taken and all agreed. Motion to have Jack research carries.

Don asked if there was any business other than the next meeting.... none was mentioned.

The next Board Meeting date is June 8, 2020. This is tentative. There is a caveat that if we need to meet sooner to discuss the Phil Picard issue or other items, we can.

Bob motioned to adjourn. Larry seconded. All in favor---AYE

Adjourned 9:32 pm