



## **Buccaneer Region Board of Directors Meeting December 2, 2019- Year End Meeting**

Present with GTM: Larry Morgan, Kenny Lee, Karen Kern, Tom Neubeck, Dave Williams, Sherrie Williams  
Present: Don Johnson, Bill Dennis, Chris Ronson, Sr., Mark Eversoll, Michele Eversoll, Russ Stalvey, Tom Thompson, Bob Horansky, Jack Abbott, Nona Heinzen, Arved Grass, Bob DeLoach, Harvey Lewis and Mike King

Call to order: 7:08 PM, Don Johnson

The meeting began with Dave and Sherrie Williams telling everyone that they have decided not to continue in their present race chair and timing positions after 2020. Sherrie said that they would be glad to train during 2020 if anyone wanted to shadow them. Don said that we were disappointed that we were losing them and thanked both for their years of service! He said we now have big shoes to fill!

### **SOLO REPORTS**

#### **Jacksonville Solo:**

Tom Neubeck began with giving the bank balances and recapped their events. They had the FIRM event on October 27 and it was a huge success. There were no major incidents, had a really big turnout and lots of happy racers. The one big thing was having the Kart track space also rented in the same day—which limited their track space in order to accommodate the Karts. They spoke with the FIRM about double booking and it shouldn't be an issue in the future.

Their penultimate event was on November 16 at Amelia Island. It was a small turnout but successful nonetheless.

Their final event for 2019 is on December 8, set up as the 3<sup>rd</sup> year they're doing a pre-set course that repeats. This is designed to be a benchmark for our drivers to compare directly to their previous times and look for changes and how it relates to car and driver development. .

They are still soliciting interested parties for a treasurer spot to replace Jason Hayes. Cortland stated in the written report that this was his final board of directors meeting as Solo chair for the Jax Solo and he wants to thank all who have helped him along the way--The rest of the solo committee in Jax, our members and all of those on the Board. It has been an exciting and challenging 2 years.

Don stated that in working out 2020, both Jax and Sav have to work together to try not to schedule events on the same weekend. Don thanked Cortland for all he has done and he also thanked Tom for stepping up to the position.



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### **Coastal Empire Solo:**

Kenny Lee began with a recap of their events. Event #11 took place at Roebing Road Raceway with 122 participants. All went well with no incidents reported. They had 100 online registrations and 22 walk-ups grossing \$6,795. Their RRR invoice was \$2,194. `MSR fee cost was \$339, Supplies were \$41.66 and the trophies were \$451.54. Kenny submitted 39 weekend memberships via MSR interface that will cost \$390. With the net of \$1792.80, their 2019 dollar per driver increased from \$11.72 to \$11.99/driver.

Kenny suggested that perhaps we should cap online plus walkups to a total of 100 participants at RRR in order to keep the day on a more manageable time table. He asked that if anyone had any complaints or suggestions to please email him.

There will be no meeting for November or December but there will be another written report issued in December.

### **TRACK MANAGER REPORT:**

Jack began with providing the Bank account balances along with copies of the November Profit and Loss and Balance sheet as well as the YTD. He said the ESTIMATED 4<sup>th</sup> Quarter transfer into the Money Market is \$ 36,336.36. He said they have a few more events this month and the amount should increase by a small amount.

The Goal sign is up at the track with our goal listed at \$1.2 Million. \$1.2 Million should do all of the work/repaving with the exception of repairing the sink holes. And the target time for the repaving is 2021 meaning that we will need to make the decision by July 2020 in order for all of the equipment and supplies to be ready in 2021.

Bob DeLoach asked if we could increase fees in preparation of this? Jack replied that contracts for 2020 have already gone out. Typically, they start booking for the following year by May/June of the previous year.

Don thanked Jack for his hard work. Don then stated that Jack's contract was up at the end of 2019. Bill Dennis motioned to renew his contract for 3 years. Chris Ronson, Sr. seconded the motion. The vote was Unanimous to approve with one exception- Mike King abstained from the vote. Motion carried.

### **TREASURER'S REPORT:**

Michele explained that she had entered all of Ted's figures into Quick Books for 2018 and 2019. In her review of the transactions, she found a number of items that had been missed due to Ted's condition. There was discussion among the group and how to prevent this occurring in the future. Michele recommended additional reporting from the Treasurer and the Board have more visibility to the process. Michele said that she would like to piggy back on the Track's QB Online for transparency. Brad Lucas handles all of tax returns, etc.



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Michele would like to see a 5-year Business Plan in the near future. If we have to borrow money for the re-paving project, a lender would want us to have one. She has contacted Synovus, a lender, and Brad Lucas, the accountant that files our taxes. The lender suggested that a Financial Review would put us in a better position for a loan. Brad Lucas suggested that we see what a lender would require and let that drive the action that we take. He stated that it would be an additional \$4,000 for his firm to perform the Review.

Harvey asked what kind of success did Michele see in getting the Review through with all of holes and Michele replied 100%. Chris Ronson, Sr stated that there was no way to know if the Treasurer isn't doing their job unless we had an audit committee within the BOD. Kenny stated that he provides a spreadsheet to Don with each expenditure. Don said that the Track has Quick Books that can be integrated. Bill asked if the February BOD meeting would be too soon to set up an audit system? Michele replied that it was not too soon. Chris asked for Michele's feelings on having an audit committee? Michele replied that the BOD has a fiduciary responsibility.

Larry reminded everyone that we still need to complete the process of reviewed and approving the revised Bylaws. We need an SOP. He will be happy to work with Michele or anyone he can to create forms, etc. Arved stated that he thought that whatever we do, that it be done before we submit our taxes.

Don paraphrased that we need this in order to borrow money and it's also our fiduciary obligation. Chris stated that we just need a more detailed report. Don said we do need some help and we can add this item to our new business.

Michele then continued with her financial reporting. Don thanked her for taking all of this on. Everyone agreed that she has done a great job in a short amount of time to review and process the financial data for the region.

### **RACE CHAIR(S) REPORT:**

Bob submitted an accounting of the Last Chance Time Trials. They had \$7,345 in Entry Fees.

The expenses were as follows:

|  |                 |
|--|-----------------|
| Trophies, Beer wine, Soda, SCCA & SEDIV fees | 1930            |
| Volunteer Incentives                         | 3500            |
| Hired Corner Workers                         | 920             |
| Ambulances                                   | 2720            |
| Rollback EV                                  | 620             |
| Gate Guards                                  | 708             |
| Worker Lunches, Hot choc                     | 620             |
| Saturday Social Dinners                      | 450             |
| Fire Truck                                   | 1200            |
| Track Support Workers                        | <u>270</u>      |
| TOTAL ESTIMATED EXPENSES                     | \$12,938        |
| Net LOSS                                     | <b>\$ 5,593</b> |



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Bob said that Brad Baytos was not able to get the 20 cars he had promised—he only brought 5. Bob feels that we need to cancel this Event for 2020.

Don thanked Bob for trying to make it work.

### **NEW BUSINESS:**

Election results for 2019- Don began with thanking Mike King and Russ Stalvey for their service. Bob Horansky submitted a nomination and will be the At Large BOD member for 2020.

At the meeting, Harvey Lewis volunteered to fill an open spot on the BOD for the South. Arved Grass also volunteered to fill an open spot. Chris Ronson, Sr motioned to nominate both and Bill Dennis seconded. The vote was unanimous and the motions carried.

Don welcomed Harvey and Arved to the board. Their term will be for 1 year. There will be a 2-year term election next year.

Regional Executive- Bill nominated Don Johnson. Larry seconded and the motion carried with a unanimous vote.

Assistant RE- must come from the South Chapter. Chris nominated Bill Dennis. Arved seconds and the vote unanimously carries.

Membership Chair and Merchandise Chair- Karen volunteered since she has a lot of experience in ordering merchandise. Bill noted that the person must be an SCCA member. Karen said she is having issues in renewing her membership. Don said that the BOD could subsidize her membership and we will revisit after that. Harvey motioned to reimburse Karen for her membership fees and Bill seconded. All agreed. Don said we will discuss the Membership/Merchandise chair later.

Bill said that Sherrie and Dave Williams had offered shadowing. Bill said he would take up the Drivers School/Jim Stark. We definitely need a Registrar. Wanda Cecil lives in South Carolina and our Registrar of record is Betsy Speed who lives in North Carolina. Michele suggested that we speak with both of them before getting someone else. Bob DeLoach asked if he should speak with them to clarify and Don replied Yes.

For Dave Williams' position, it was suggested that the SOLO guys would be a natural to fill.

Jack gave an update on Larry Buell. Larry is doing much better with the hip but he said he is on the verge of Pneumonia. At this point, our internet connection went down and the go-to-meeting attendees were dropped out until a Hot Spot was created.



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Chairs & Specialties- Pit and Grid- Pete Horansky  
Flag and Communication- Larry Morgan

National and SEDIV attendees- The BOD pays the Registration fees to attend the SEDIV Convention. Don said the BOD could support splitting expenses for the SOLO chairs. Larry motioned that the BOD do so and Arved seconded. The motion passed with a majority vote.

The National and SEDIV attendees will be:

SEDIV- Bill Dennis and Mark Eversoll

Nationals- Fred Clark (DA), Don Johnson, Pete Horansky (DA), Tom Neubeck and Kenny Lee

### **NEW EVENT 2020:**

Bill stated that he intends to cancel the Last Chance for 2020 and replace it with an event in Mid-August. There is an available date of Aug 15-16, 2020 that he wants to use. He said we don't know what we want it to look like yet. We will call it a Hybrid Event. It will have different things going on like TT cars run with SARRC cars when they qualify or run an autocross in the afternoon on the backside of the track (away from the houses). Maybe have a 2-day Autocross.

Bill said we won't get Florida cars-period. Our market is in GA, NC and SC. We could call it the SIC Tune-up since it's 5 weeks from the SIC. He said it doesn't need to be decided on now. Don needs to firm up the dates and we can discuss later.

Bill volunteered to be the Race Chair. Bill motioned to cancel the November 2020 Last Chance. Harvey seconded. Mark asked Jack how long it would take to market the November date. Jack said he would throw it out there. Chris asked Bill to amend the motion.

Bill motioned to cancel the November 2020 Last Chance but retain the date to see if we can find someone to share it or do something. Harvey seconded and motion carried.

Bill made a 2<sup>nd</sup> motion that the RE negotiate with SEDIV and SARRC for an August 2020 date (preferably 8/15-16).

Arved seconded and motion carried.

Larry stated that for the record he is abstaining from the last 2 votes because he cannot hear on the gtm.

Next Meeting- The next meeting will be online on February 10 with Go-To-Meeting. Chris motioned, Tom seconded and the motioned carried (9:50 pm).